

| | Homes Budget | Swim & Tennis Budget | Aggregated Total Budget |
|---|--------------|----------------------|-------------------------|
| Income | | | |
| Clubhouse Rental | \$3,200.00 | \$0.00 | \$3,200.00 |
| Crab Feast | \$0.00 | \$150.00 | \$150.00 |
| HOA Dues | \$55,020.00 | \$0.00 | \$55,020.00 |
| HOA Late Fees | \$300.00 | \$0.00 | \$300.00 |
| HOA Transfee Fee | \$500.00 | \$0.00 | \$500.00 |
| HOA Reserve Reimbursement | \$0.00 | \$0.00 | \$0.00 |
| Interest/Lien Settlement | \$0.00 | \$0.00 | \$0.00 |
| Interest Income | \$175.00 | \$375.00 | \$550.00 |
| Payroll Service Hidd. Swim Team | \$0.00 | \$250.00 | \$250.00 |
| Mainstream Ads | \$0.00 | \$0.00 | \$0.00 |
| S&T Dues | \$0.00 | \$176,000.00 | \$176,000.00 |
| S&T Late Fees | \$0.00 | \$500.00 | \$500.00 |
| S&T Guest Passes | \$0.00 | \$2,000.00 | \$2,000.00 |
| S&T Membership Sale | \$0.00 | \$4,500.00 | \$4,500.00 |
| S&T Membership Transfer Fee | \$0.00 | \$250.00 | \$250.00 |
| S&T Reserve Reimbursement | \$0.00 | \$0.00 | \$0.00 |
| Tax Refund | \$0.00 | \$0.00 | \$0.00 |
| Tennis Only Membership | \$0.00 | \$170.00 | \$170.00 |
| Subtotal Income | \$59,195.00 | \$184,195.00 | \$243,390.00 |
| | | | |
| Operating - Accountants | | | |
| Accountants | \$375.00 | \$375.00 | \$750.00 |
| Accountant Tax Prep | \$375.00 | \$375.00 | \$750.00 |
| 5 Year Reserve Study | \$0.00 | \$0.00 | \$0.00 |
| Financial Audit | \$1,500.00 | \$1,500.00 | \$3,000.00 |
| Bank Service Charges | \$24.00 | \$24.00 | \$48.00 |
| Subtotal Accountants | \$2,274.00 | \$2,274.00 | \$4,548.00 |
| | | | |
| Operating - Committees | | | |
| ACC | \$0.00 | \$0.00 | \$0.00 |
| Neighborhood Watch | \$0.00 | \$0.00 | \$0.00 |
| Playground | \$75.00 | \$75.00 | \$150.00 |
| Social Crab Feast | \$0.00 | \$500.00 | \$500.00 |
| Social Family Day | \$0.00 | \$600.00 | \$600.00 |
| Pool | \$0.00 | \$300.00 | \$300.00 |
| Recreation | \$400.00 | \$700.00 | \$1,100.00 |
| Tennis | \$0.00 | \$250.00 | \$250.00 |
| Swim Team | \$0.00 | \$2,300.00 | \$2,300.00 |
| Communications | \$200.00 | \$200.00 | \$400.00 |
| Miscellaneous Activities | \$50.00 | \$50.00 | \$100.00 |
| Subtotal Committees | \$725.00 | \$4,975.00 | \$5,700.00 |
| | | | |
| Operating - Facilities Maintenance | | | |
| Consumables | \$300.00 | \$300.00 | \$600.00 |
| Clubhouse Maintenance | \$500.00 | \$500.00 | \$1,000.00 |
| Pest Control | \$250.00 | \$250.00 | \$500.00 |
| Repairs & Maintenance | \$1,692.38 | \$2,568.20 | \$4,260.58 |
| Fire C Permit | \$75.00 | \$75.00 | \$150.00 |
| HVAC Maintenance contract | \$370.00 | \$0.00 | \$370.00 |
| Landscaping/Grounds Keeping | \$1,782.00 | \$3,618.00 | \$5,400.00 |

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|--|-------------------------------------|--------------|----------------------|-------------------------|
| | Unplanned Expenses | \$0.00 | \$0.00 | \$0.00 |
| | Trash Removal | \$780.00 | \$1,820.00 | \$2,600.00 |
| | Subtotal Facilities Maintenance | \$5,749.38 | \$9,131.20 | \$14,880.58 |
| Operating - Facility Operations | | | | |
| | Office Supplies | \$500.00 | \$500.00 | \$1,000.00 |
| | Quick Books Renewal | \$400.00 | \$400.00 | \$800.00 |
| | Training | \$50.00 | \$50.00 | \$100.00 |
| | Subtotal Facility Operations | \$950.00 | \$950.00 | \$1,900.00 |
| Operating - Insurance | | | | |
| | Liability and Property - Commercial | \$443.20 | \$3,988.80 | \$4,432.00 |
| | Umbrella | \$300.00 | \$2,700.00 | \$3,000.00 |
| | Director Liability | \$550.00 | \$550.00 | \$1,100.00 |
| | Worksmans Comp | \$500.00 | \$500.00 | \$1,000.00 |
| | Subtotal Insurance | \$1,793.20 | \$7,738.80 | \$9,532.00 |
| Operating - Legal | | | | |
| | Attorney Retainer | \$500.00 | \$500.00 | \$1,000.00 |
| | Attorney Work HOA | \$3,000.00 | \$0.00 | \$3,000.00 |
| | Attorney work S&T | \$0.00 | \$1,000.00 | \$1,000.00 |
| | SubTotal Legal | \$3,500.00 | \$1,500.00 | \$5,000.00 |
| Operating - Mainstream | | | | |
| | Printing | \$375.00 | \$375.00 | \$750.00 |
| | Postage (bulk rate) | \$500.00 | \$500.00 | \$1,000.00 |
| | SubTotal Mainstream | \$875.00 | \$875.00 | \$1,750.00 |
| Operating - Pool Maintenance | | | | |
| | Contract | \$0.00 | \$60,000.00 | \$60,000.00 |
| | Repairs, Chemicals and Janitorial | \$0.00 | \$10,000.00 | \$10,000.00 |
| | Water to Fill Pool (Drain & Clean) | \$0.00 | \$3,200.00 | \$3,200.00 |
| | Capital Improvement | \$0.00 | \$53.42 | \$53.42 |
| | Furniture | \$0.00 | \$1,000.00 | \$1,000.00 |
| | Permits | \$0.00 | \$175.00 | \$175.00 |
| | Subtotal Pool Maintenance | \$0.00 | \$74,428.42 | \$74,428.42 |
| Operating - Postage | | | | |
| | HOA Annual Bill | \$200.00 | \$0.00 | \$200.00 |
| | HOA Certified Mail | \$250.00 | \$0.00 | \$250.00 |
| | HOA General Postage | \$365.00 | \$0.00 | \$365.00 |
| | HOA Mailbox Rental | \$150.00 | \$0.00 | \$150.00 |
| | S&T Annual Bill | \$0.00 | \$475.00 | \$475.00 |
| | S&T Certified Mail | \$0.00 | \$450.00 | \$450.00 |
| | S&T General Postage | \$0.00 | \$250.00 | \$250.00 |
| | S&T Mailbox Rental | \$0.00 | \$150.00 | \$150.00 |
| | Subtotal Postage | \$965.00 | \$1,325.00 | \$2,290.00 |
| Operating - Printing | | | | |
| | HOA Stationary | \$450.00 | \$0.00 | \$450.00 |
| | HOA Directory | \$0.00 | \$0.00 | \$0.00 |

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| | S&T Stationary | \$0.00 | \$450.00 | \$450.00 |
| | Subtotal Printing | \$450.00 | \$450.00 | \$900.00 |
| | | | | |
| Operating - Taxes | | | | |
| | Federal Income Tax | \$1,000.00 | \$1,000.00 | \$2,000.00 |
| | State Association Tax | \$300.00 | \$0.00 | \$300.00 |
| | State Income Tax | \$250.00 | \$250.00 | \$500.00 |
| | Subtotal Income Taxes | \$1,550.00 | \$1,250.00 | \$2,800.00 |
| | | | | |
| Operating - Utilities | | | | |
| | Electric | \$5,500.00 | \$5,500.00 | \$11,000.00 |
| | Phones | \$1,320.00 | \$880.00 | \$2,200.00 |
| | Facility Water | \$300.00 | \$2,700.00 | \$3,000.00 |
| | Subtotal Utilities | \$7,120.00 | \$9,080.00 | \$16,200.00 |
| | | | | |
| Operating Wages | | | | |
| | Company Federal Unemployment | \$50.00 | \$50.00 | \$100.00 |
| | Company Medicare | \$150.00 | \$150.00 | \$300.00 |
| | Company Social Security | \$500.00 | \$500.00 | \$1,000.00 |
| | Company VA Unemployment | \$25.00 | \$25.00 | \$50.00 |
| | Payroll - Bookkeeper | \$4,500.00 | \$4,500.00 | \$9,000.00 |
| | Payroll - Facility Manager Contract | \$12,500.00 | \$12,500.00 | \$25,000.00 |
| | Payroll - Life Guards (extra) | \$0.00 | \$200.00 | \$200.00 |
| | Payroll - Administrative Assistant | \$750.00 | \$750.00 | \$1,500.00 |
| | Payroll - Seasonal Help | \$400.00 | \$600.00 | \$1,000.00 |
| | Payroll (S&T Coaching) | \$0.00 | \$0.00 | \$0.00 |
| | Payroll - Hiddentbrook Directory | \$0.00 | \$0.00 | \$0.00 |
| | Subtotal Wages | \$18,875.00 | \$19,275.00 | \$38,150.00 |
| | | | | |
| | Total Expenses | \$44,826.58 | \$133,252.42 | \$178,079.00 |
| | | | | |
| | Net Income | \$14,368.42 | \$50,942.58 | \$65,311.00 |
| | | | | |
| | Expense to Reserves | 14,368.42 | 50,942.58 | \$65,311.00 |
| | | | | |
| | Balance after Reserve Funding | 0.00 | 0.00 | 0.00 |
| | | | | |
| | | | | |
| Other Expenses (from reserves) | | | | |
| 2009 | Kitchen Reimbursement | \$ 10,000.00 | | |
| 2011 | Wading Pool Pump and filter | | \$ 1,470.00 | |
| 2011 | Pool Chlorinators | | \$ 1,250.00 | |
| | | | | |
| | Other Expenses Total | \$ 10,000.00 | \$ 2,720.00 | |